



## LUSANGAZI TOWN COUNCIL

**Meeting Title:** Business Stakeholder's Engagement Meeting with traders and other business entities

**Date:** Wednesday, 13/11/2024

**Time:** 11:48 – 13:29

**Location:** Nyamphande trading area

**Facilitators:** Mr. Anthony Makaliki, Mr. Mwankhongono-zao Roy Kaonga, Leya Nyirenda

### ATTENDEES

S/N	NAME	SEX	POSITION	ORGANIZATION
01.	Desmond Nkhata	M	Senior Legal Officer	Local Authority
02.	Kaonga Roy.M	M	Senior Health Inspector	Local Authority
03.	Elizabeth Mvula	F	Vice chairperson (Nyamphande)	Nyamphande Market
04.	Akilina Banda	F	Vegetable Trader	Nyamphande Market
05.	Esnart Daka	F	Vegetable Trader	Nyamphande Market
06.	Nelly Mvula	F	Grocery Store Trader	Nyamphande Market
07.	Faides Mumba	F	Cooking Oil Trader	Nyamphande Market
08.	Aliness Lungu	F	Confectionery Sales (Buns)	Nyamphande Market
09.	Monica Zulu	F	Grocery Store Trader	Misolo Trading Area
10.	Lina Banda	F	Vegetable Saler	Nyamphande Market
11.	Tilyenji Banda	F	Vegetable Trader	Nyamphande Market
12.	Edina Banda	F	Meat Trader	Check Point Area
13.	Tomaida Phiri	F	Charcoal Trader	Nyamphande Market
14.	Davison Phiri	M	Meat Trader	Nyamphande Market
15.	Whitison Mwanza	M	Meat Trader	Nyamphande Market
16.	Norda Mwanza	M	Grocery Trader	Lutwazi Market
17.	Skeva Daka	M	Bicycle Recycler	Chikuse Market
18.	Fashion Sakala	M	Hardware Owner	Nyamphande Market
19.	Andifelo Zulu	M	Metal Fabricator	Nyamphande Market
20.	Grace Tembo	F	Bar Owner	Nyamphande Market
21.	Ruth Lungu	F	Charcoal Trader	Nyamphande Market
22.	Belinda Chirwa	F	Bar Owner	Nyamphande Market
23.	Sarah Mwanza	F	Representative From Lutwazi Market	Lutwazi Market
24.	Ruth Zulu	F	Representative From Mateyo Mzeka Market	Mateyo Mzeka Market
25.	Mali .Jelita Phiri	F	Agro Chemical Trader	Nyamphande Market
26.	Harrison Mwale	M	Chairperson Of The Nyamphande Market	Nyamphande Market

27.	Lameck Mwanza	M	Market Committee Member	Nyamphande Market
28.	Paul Tembo	M	WDC Representative	WDC Nyakawise
29.	Leya Nyirenda	F	Accountant	Local Authority
30.	Bernard Phiri	M	Driver	Local Authority
31.	Anthony Makaliki	M	Community Development Officer	Local Authority
32.	Peter Phiri	M	Wholesale Trader	Nyamphande
33.	Success Zulu	M	Stationery Shop	Mateyo Mzeka Market
34.	Mary Zulu	F	Second Hand Clothing Sales	Ray Trading Area
35.	Justin Zulu	M	Grocery shop	Chikuse market
36.	Precious Banda	F	Plastics and cookware	Chikuse market
37.	Augustine Lungu	M	Grocery shop	Nyamphondolo market
38.	Betha Nyirenda	F	Hardware trading	Nyamphande market

## AGENDA

1. Opening prayer and introductions
2. Opening remarks
3. Presentation on Financial performance of the local authority
4. Presentation in Submissions and needs assessment of the district
5. Closing remarks and prayer

### 1. Opening prayer

The market committee vice chairperson opened the session in the word of prayer. The meeting opened at 11:48 after everyone being informed that the meeting had begun.

Introduction of the market committee members including the vice chairlady and committee members was conducted and the importance of the meeting emphasized. Thereafter that the local authority team introduced themselves and expressed their happiness to interact with fellow citizens of Lusangazi district.

### 2. Opening remarks:

The chairperson opened the meeting thanking everyone for their cooperation and patience to gather together to hear what the visitors had come to share with them. The Chairperson further thanked the officers from the local authority for coming to the market to conduct a very important engagement which would be the basis of future development. He encouraged everyone to listen and ask questions at the end of the program. The chair welcomed the first speaker to introduce the reason for the meeting and share their thoughts.

### 3. Main Business/Discussions (Presentation)

The Community Development Officer took to the floor and shared the importance of the meeting and the reason for the meeting. He shared that the local authority was in existence to ensure for co-existence and united development, he further shared that the district was still in its infancy and was in deep need

for improved developmental projects and he also wanted everyone to know that their input was very necessary. Further, the CDO shared the role of the local authority had and the roles of the traders and business community of the district where he also stated that some time would be given for everyone to share what their needs were and how to make the district better. He called the next speaker from the Finance department to share some insights on financial literacy and performance.

The accountant began by sharing to the community on the financials such revenue collections made by the council from various sectors like licenses (health, fire and business levies), bird levy, dog registration, hire of halls, toll gate levy, market levy, charcoal levy and others just to mention a few. The listing was exhaustive to share a picture that the traders were not the only grouping that needed to pay for something in the district. Attached is the performance of the local authority as of September, 2024.

## **Plenary**

**A complaint was raised that the levies were too many and they could not understand some of them.**

In response, the accountant clarified that the list shared had all the council levies but did not imply that those levies were due to be charged on the traders and other business premises. There were specific levies for shop owners and others for farmers. Further communication was given on how the collection was done and how the resources were used.

The accountant also explained on the resource envelope being low in the district. She shared the total collections and grants received in the year and also shared the targets that were made in the budget the previous year and the performance as of June. She mentioned that collections on licenses and levies as of September, 2024 was low and that reflected under collection by the local authority and there was need for improvement.

**Another trader raised a concern on why people were not paying their levies**

In response, the Facilitator (accountant) responded that some people were just stubborn to pay their levies and some because of not knowing what they are supposed to do. The other factor was also a challenge with the valuation roll which was held by Petauke Town Council.

The Community Development Officer continued to share that the amount collected in the whole year was not able to meet the budget. He asked what the major challenges were in the market area and gave a reflective question on whether the resources

**Another attendee of the market shared that there was nothing that the Council had ever brought to the market and that was one of a discouraging elements for them to remit any levies.**

In response, it was regrettable to admit that very little was done in the area in the sense of service provision. However, it was shared that resources were required to bring about the differences required. The much needed revenues and levies were to be shared and those would help to bring about the change required.

**One more member shared that the collections were indeed low and the business community would endeavor to improve for the district to grow and for everyone to be compliant.**

The comment was well noted.

#### **4. Presentation on Submissions and needs assessment of the district**

The next presenter (Senior Health Inspector) stepped in to share on the development being established through the Zambia Devolution Support Programme (ZDSP) where he highlighted to the attendees that it was a Zambian government programme (ZDSP) to help improve the wellbeing of citizens in the Local authorities in the country by funding projects that were budgeted and on the plans that would have an intention of reducing poverty levels in the country. He mentioned that transparency was the new normal and nothing was secret in the governance approach. He further shared that a community hall was going to be constructed at a cost of K2, 600, 000 which was funded under the 2023 grants in Ukwimi and that facility was meant for every citizen of Lusangazi district. The SHI further shared that a lot of work went into being on the list of Local authorities that would be receiving the grant and asked for a huge round of applause and he shared on the Lusangazi Town Council website and what is found on it. One other important area he brought about for qualification for further grants was the need to have an increased revenue base and that implied that the winning of the grant depended on everyone in the district and that communities needed to be involved in the process of development.

The market committee vice chairlady raised a concern about members of the community not knowing anything about the website and she also was concerned about internet challenges in the district.

The Senior Health Inspector in response guided the stakeholders that they will incorporate for the capacity building on the website and service charter that the local authority owns and what services it offers.

In addition, the Community Development Officer added on the service charter and later asked the business community what they required as part of engagement.

One member shared that the area needed:

1. Water reticulation
2. Security for the trading premises
3. Sanitary facilities
4. A dump site to dispose of their waste.

The vice chairlady stated that this was the first time that the local authority had an engagement with the vastness community in this manner and they really appreciated the engagement and requested the local authority not to stop on these engagements.

The vice chairlady also shared that revenue was not being collected around the market area because the council had not provided any amenities and that contributed in poor revenue collection, she further mentioned on the need for bins to be provided and stated that the Council had not shown commitment to provide services

The other traders shared that the lack of engagement had led to white elephants specifically giving an example on the site in Petauke district of constructing a market shelter by the World Bank through Petauke Town Council then but it was not being used as the traders due to lack of engagements. This was noted and share that the reason for the engagement was so that we could all be on the same page.

A question was raised from the local authority team as to whether the market committee had applied for any project under CDF. They went on the explain about the purpose of CDF and urged them to apply

for projects like market shelters and explained about projects that can be considered under ZDSP and mentioned projects that cannot be done using these funds, such examples are lodges, local authority offices, premises for accommodation, purchase of vehicles or acquisition of land to mention a few. Finally, he also stated that the funding had further increased and that the business community had an opportunity to gain from this funding.

The members noted the submission.

### **Needs Assessment**

The community was asked to share what their needs were as a business community and to share their listing of priorities, the following were the submissions;

1. Toilets in markets around Nyamphande chiefdom
2. Water reticulation around the market and trading places
3. A new modern market at Nyamphande area
4. Security at the markets for safety of the merchandise
5. Paving in all trading spaces
6. Speed humps in areas that lead to the trading areas
7. Bins to dispose of waste and a waste bay for each market

After the submissions the vice chairlady of the market shared that the revenue generated by the traders was very low and gave examples of those that sale vegetables and soya chunks, thereafter, she stated that the community was willing to work with the local authority to build the revenue base as the council was there to help the community and She mentioned that there was plenty of land to construct a new modern market at the actual site.

The vice-chairman shared that there was little development and it was difficult to make revenue during the rainy season and that there was urgent need for paving of the trading spaces as it was done a few meters from the market on the main road.

After the elaboration by the vice chairlady a concern was raised by a trader on the speeding of cars around trading spaces and urged the local authority to place speed humps on the road to reduce or avoid accidents.

Another concern was raised by the vice-chairman that the revenue was high for the traders especially at the market. It was noted and would be addressed to the Council when they sat for their next engagement. A proposal for a flexible payment plan was also given to reduce the lumpsum payment pressure. This was noted.

### **5. Closing remarks**

The vice chairlady thanked the local authority officers for coming and She also thanked Government for the resources to be obtained through the Zambia Devolution Support Programme (ZDSP) and finally, she wished success on the projects proposed and for better infrastructure in the part of the district.

The Vice chairlady urged the traders and business communities to make time for sensitizations and engagements to learn and hear the development agenda and put their hands together to make the country better.

Meeting was closed at 13:29 and a prayer was offered by Ruth Lungu to signal conclusion of business

The next meeting will be on:

Date: September, 2025

Time: 10:30 hrs to 13:00 hrs


Location: Civic centre


Prepared by: Kaonga Roy M.

Senior Health Inspector

Anthony Makaliki

Community Development Officer

Sign: 

Sign: 

Approved by

Tembo Sekani

Council Secretary



## Appendices

### Appendix 1

<b>NO</b>	<b>REVENUE</b>	<b>APPROVED BUDGET</b>	<b>COLLECTED AS AT 30<sup>TH</sup> SEPTEMBER</b>	<b>PERCENTAGE</b>
1.	LOCAL TAXES	47,454.00	6,063.00	12.8
2.	FEES AND CHARGES	519,925.00	95,990.00	18.5
3.	LEVIES	204,857.00	49,520.00	24.2
4.	PERMITS	54,980.00	20,800.00	37.8
5.	LICENSES	31,640.00	9,920.00	31.4
6.	CHARGES	385,000.00	68,450.00	17.8
7.	OTHER INCOME	90,000.00	15,670.00	17.4
	<b>TOTAL</b>	<b>1,333,856.00</b>	<b>266,413.00</b>	<b>19.97</b>

**Appendix 2 (Pictorial images)**

